

Mike McGlothlin, ChFC[®], CLU[®], CFP[®], LUTCF[®], NSSA[®], CPT[®] is a bestselling author, industry-renowned speaker, and expert in business growth strategies for Financial Advisors.

In 36 years in the business he has won multiple awards, qualified for MDRT, operated his own independent firm and been featured in Forbes. His books have helped define the new rules of retirement planning, he's been invited to speak at several of the industry's most influential events such as NAIFA and SFSP, and he even teaches nationally accredited CE courses. He was awarded the distinguished Ken Black, Jr. Award in 2024 recognizing him for his commitment to the Financial Services Professional's pillars of ethics, education, and building relationships.

With a double major in economics and business analysis from Indiana University, an extensive list of certifications, and a track record of performance, Mike has been a student of every facet of the financial services industry.

Today as the Executive Vice President of Retirement for Ash Brokerage, he leads 65 direct reports who have grown a business line 10 times in the last 10 years and is now one of the largest wholesaling teams in the Brokerage General Agency space.

As a professional guide, he can help any financial advisor looking to create exponential revenue growth, to find new clients and better streamline their operations by incorporating his simple methodologies and proven models.



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